## State of Washington

## Office of the Insurance Commissioner

1999 Washington Market Share and Loss Ratio Line of Business: Private Passenger Auto Physical Damage

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Farned	Direct Losses Incurred	Loss Ratio(1)
State Farm Mut Auto Ins Co	25178	II	\$142.319	14.43%	\$143.051	\$95.249	66.58%
2 Farmers Ins Co Of WA	21644	WA	\$110.560	11.21%	\$109.032	\$76.132	69.83%
3_Allstate Ins Co	19232	II	\$95.316	9.66%	\$93.156	\$48.696	52.27%
4 Pemco Mut Ins Co	24341	WA	\$59.252	6.01%	\$59.049	\$30.952	52.42%
5 Safeco Ins Co Of II	39012	II	\$44.704	4.53%	\$40.921	\$27.124	66.28%
6. Allstate Ind Co	19240	II	\$41 402	4 20%	\$40.938	\$28.156	68.78%
7 Pemco Ins Co	18805	WA	\$32,126	3.26%	\$31.081	\$16.644	53.55%
8 United Services Auto Assoc	25941	TX	\$29.503	2.99%	\$28.646	\$19.229	67.13%
9_Mutual Of Enumclay Ins Co	14761	WA	\$28,026	2.84%	\$27,870	\$14.593	52.36%
10 Hartford Underwriters Ins Co	30104	СТ	\$21.367	2.17%	\$20.371	\$12.346	60.61%
11 USAA Cas Ins Co	25968	TX	\$20.534	2.08%	\$19.812	\$12.175	61.45%
12_Mid-Century Ins Co	21687	CA	\$15,666	1.59%	\$16.077	\$12.868	80.04%
13 Nationwide Mut Ins Co	23787	ОН	\$14.609	1.48%	\$14.536	\$4.283	29.46%
14 General Ins Co Of Amer	24732	WA	\$14.152	1.43%	\$16.630	\$11.270	67.77%
15 First Natl Ins Co Of Amer	24724	WA	\$13.821	1.40%	\$13.607	\$8.243	60.58%
16 Geico General Ins Co	35882	MD	\$12.772	1.29%	\$11.693	\$8.041	68.77%
17 American States Preferred Ins Co	37214	IN	\$12.097	1.23%	\$12.771	\$7.509	58.79%
18 Unigard Ins Co	25747	WA	\$11,171	1.13%	\$11.085	\$7.024	63.36%
19 Grange Ins Assn	22101	WA	\$10.694	1.08%	\$11.024	\$6.847	62.11%
20 Government Employees Ins Co	22063	MD	\$10.380	1.05%	\$10.129	\$6.857	67.70%
21_Continental Ins Co	35289	NH	\$10.009	1.01%	\$8.937	\$5.800	64.90%
22 North Pacific Ins Co	23892	OR	\$9.021	0.91%	\$9.156	\$5.806	63.42%
23 State Farm Fire And Cas Co	25143	IL	\$8.970	0.91%	\$9.256	\$5.812	62.79%
24_Nationwide Mut Fire Ins Co	23779	OH	\$8.720	0.88%	\$8.660	\$4.698	54.25%
25 Progressive American Ins Co	24252	FL	\$8.067	0.82%	\$6.974	\$3.981	57.09%
26 Country Mut Ins Co	20990	П	\$7.594	0.77%	\$7.519	\$5.157	68.59%
27_Progressive Classic Ins Co	42994	WI	\$7.329	0.74%	\$6.330	\$3.101	48.99%
28 Dairvland Ins Co	21164	WI	\$7.282	0.74%	\$7.653	\$4.499	58.79%
29 Liberty Mut Fire Ins Co	23035	MA	\$6.869	0.70%	\$6.495	\$4.713	72.55%
30. Safeco Ins Co Of Amer	24740	WA	\$6.403	0.65%	\$6.968	\$4.069	58.39%
31 Progressive Northern Ins Co	38628	WI	\$6.374	0.65%	\$6.143	\$3.327	54.16%
32 Metropolitan Cas Ins Co	40169	RI	\$5.737	0.58%	\$5.399	\$3.726	69.01%
33_Progressive Specialty Ins Co	32786	OH	\$5.504	0.56%	\$5.087	\$3.038	59.72%
34 Amica Mut Ins Co	19976	RI	\$4.101	0.42%	\$3.898	\$1.595	40.91%
35 National Merit Ins Co	39004	WA	\$4.094	0.42%	\$4.012	\$2.428	60.52%
36_Travelers Ind Co Of Amer	25666	CT	\$3.951	0.40%	\$3.274	\$2.595	79.26%
37 Guarantv Natl Ins Co	11401	CO	\$3.841	0.39%	\$3.974	\$1.753	44.12%
38 Reliance Natl Ins Co	40592	DE	\$3.678	0.37%	\$2.954	\$2.001	67.76%
39 National General Ins Co	23728	MO	\$3.594	0.36%	\$3.695	\$2.069	56.00%
40 Progressive Cas Ins Co	24260	OH	\$3.590	0.36%	\$3.503	\$1.820	51.95%
All 206 Other Companies			\$121,268	12.29%	\$115,494	\$70,225	60.80%
Totals (Loss Ratio is av	Totals (Loss Ratio is average)			100.00%	\$966,861	\$596,450	61.69%

(1) Excluding all Loss Adjustment Expenses (LAE)